



The Voice of Business

We are now on our third release of the season. How quickly the months have passed since our first spring publication.

We have been in conciliation with two of our biggest buyers. We came to a resolution with one of them, a price increase and a month's notice for any price changes. While drafting this article, I have received a notice that the price of the stud will go down by \$5/cord on November 7th. They did not take long to use their one-month notice. We are still in negotiation with the other mill because they decided to negotiate in bad faith. It is sad to see that our wood sales have gone down compared to 2021. It shows that the mills have too much power and Crown wood allocations, it is still the New Brunswick private woodlot owners who suffer from ridiculous prices. When the prices are reasonable, they put quotas to control the volumes, we never win. We learned that Scierie Chaleur was sold to Interfor, we will hope that this new company will listen to our Private Woodlot Owners when the time comes to negotiate new prices.

Before cutting your woodlot, please call us at toll-free 1-877-548-8958 or email us at nstpmb@nstpmb.org for markets and prices.

We have also been offering the stumpage payment service since December 2021 to woodlot owners.

As for silviculture, things are going well. We have planted 600,000 seedlings and will be doing more than 500 hectares of silviculture from St. Quentin to Miscou. We have \$50,000 left of our \$800,000 budget and expect spending the remaining by the end of November. If you want development work on your land, call us for a free visit so that we may recommend a variety of services offered. Also, if you are interested in working as a tree planter or silviculturist, we expect a shortage of labour in the years to come, call us to receive more information about job opportunities.

The next and last release of the season will be on December 16th.

Happy fall everyone!